

Wolseley Private Equity.

Who we are.....

Managing Directors



Mark Richardson



James Todd



Peter Hasko



Andrew Petering



John Ward



Hettie Jamieson



Laura Anderson

Non-Executive Chairman Office Manager

Office Administrator

Directors



Richard Burrows



Angus Stuart



Felix Danziger



Brendan Hill



Mike Murphy



Peter White



Alan Lee

Commercial Director CFO

What we do.....

100% focus on small end of the mid-market
Enterprise values of \$20M - \$100M
Equity investment of \$10M - \$35M



Entry EBIT of \$5M to \$20M
Fair value
Conservative leverage

Outstanding CEO and management team
Strategy and business plan agreed upfront
Controlling investment position



Bankable CEO® program
Buy and Build or Growth
MBO's and MBI's

Double or triple profit during investment
Excellent systems and process
Clear exit pathway



Create scale businesses in 3 - 5 years
IPO, Trade or Secondary exits
Targeting 30%+ IRR and 3X



Our business community



Leader in complex civil engineering and mining services
~\$100M revenue - Growth - Mick Boyle - 2010



#1 independent NVOCC operating in Australia and Asia
~\$70M revenue - Growth - Bankable CEO® - Humphrey Nolan - 2011



Australia's #1 designer and manufacturer of ambulances
~\$50M revenue - Growth - Succession - Alan Moses - 2010



Global #1 in refilling of ink and laser cartridges
~\$350M sales - Growth - Restructure - Tom Fricke - 2007



Global #1 in facade access and height safety
~\$70M revenue - Buy and Build - 2 bolt ons - Tony Combe - 2007



Leading Australasian fresh food supply, marketing and logistics services
~\$350M revenue - Buy and Build - 5 bolt ons - Tony Mahoney - 2006



Australian childcare centre owner and manager
~\$40M revenue - Buy and Build - 8 bolt ons so far - Tom Hardwick - 2010



#1 publisher of special interest magazines in Australia
~\$30M revenue - Buy and Build - Bankable CEO® - David Gardiner - 2008



#1 private Australian electrical and communications services provider
~\$400M revenue - Buy and Build - 6 bolt ons - David Lee - 2006

Each investment made into a #1 or #2 company on an exclusive basis

Majority shareholder in all investments with simple capital structures

Great CEO's with small boards and incentives for key management

We support



www.inspire.org.au

The Inspire Foundation combines technology with the direct involvement of young people to deliver innovative and practical online programs that prevent youth suicide and improve their mental health and well being. Helping young people lead happier lives.



www.redkite.org.au

Redkite is an Australian charity that supports children and their families through cancer by providing emotional support, financial assistance and educational services. Redkite aims to offer care and support to Australian families coping with childhood cancer.



the Jane Goodall Institute

