

**WOLSELEY WOULD LIKE TO MEET WITH YOU IF:**

- YOU ARE THE OWNER OF A SUCCESSFUL COMPANY INTERESTED IN SELLING OR PARTIALLY REALISING YOUR INVESTMENT
- YOU ARE AN EXPERIENCED EXECUTIVE SEEKING TO PARTICIPATE IN AN MBO OR MBI
- YOU REQUIRE CAPITAL AND STRATEGIC GUIDANCE TO EXPAND YOUR BUSINESS OR FUND AN ACQUISITION
- YOU ARE A CORPORATE ADVISOR SEEKING EQUITY OR AN OWNERSHIP SOLUTION FOR A CLIENT

WE PROMISE COMPLETE CONFIDENTIALITY AND A FAST RESPONSE AS TO OUR INTEREST.

FOR MORE INFORMATION OR TO DISCUSS A POSSIBLE OPPORTUNITY, PLEASE CONTACT ANY OF THE TEAM:

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MARK RICHARDSON  
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**AFSL 276 971**

**WOLSELEY**

**PRIVATE EQUITY**



**AN EXPERIENCED  
INVESTMENT  
PARTNER**

## IT'S ALL ABOUT THE PEOPLE....

WOLSELEY'S MISSION IS TO PARTNER WITH EXPERIENCED OWNERS AND EXECUTIVES TO BUILD GREAT COMPANIES AND CREATE EXCEPTIONAL SHAREHOLDER VALUE. WE MAKE VALUED ADDING INVESTMENTS IN WELL ESTABLISHED AUSTRALIAN AND NEW ZEALAND COMPANIES WITH ENTERPRISE VALUES BETWEEN \$20 AND \$150 MILLION WHICH:

- HAVE IDENTIFIED A VISION TO GROW AND NEED CAPITAL AND SUPPORT OR
- ARE SEEKING TO IMPLEMENT A SUCCESSION PLAN OR SALE

WOLSELEY PRIVATE EQUITY CONDUCTS BUSINESS WITH INTEGRITY AND PROFESSIONALISM AND HANDLES TRANSACTIONS WITH STRAIGHTFORWARD COMMUNICATION, FAIRNESS AND COMMITMENT.

## WOLSELEY PRIVATE EQUITY

THE TEAM AT WOLSELEY HAS A LONG AND SUCCESSFUL HISTORY OF MANAGING AND INVESTING.

WOLSELEY PROVIDES COMPREHENSIVE SUPPORT TO THE CEO AND MANAGEMENT TEAM IN MANY CRITICAL AREAS INCLUDING:

- STRATEGIC PLANNING
- ACQUISITION (AND ALLIANCE) IDENTIFICATION, NEGOTIATION AND INTEGRATION
- CAPITAL FOR GROWTH
- MANAGEMENT OWNERSHIP AND DEVELOPMENT
- CAPITAL STRUCTURE OPTIMISATION

WE SPECIALISE IN BUYOUTS, GENERATIONAL AND SHAREHOLDER CHANGE, INDUSTRY CONSOLIDATIONS AND GROWTH CAPITAL.

## INVESTMENT CRITERIA

WE ARE ATTRACTED TO MANUFACTURING, DISTRIBUTION AND SERVICE COMPANIES WITH:

- STRONG MARKET POSITIONS
- DEMONSTRATED EARNING POWER
- AT LEAST \$5M PRE-TAX EARNINGS
- A STRONG CEO (WHETHER THE EXISTING CEO OR A NEW PERSON INTRODUCED BY WOLSELEY)
- AN EXPERIENCED SENIOR TEAM WITH THE DESIRE AND ABILITY TO DEVELOP THE BUSINESS
- MARKET AND PROFIT GROWTH POTENTIAL
- INVESTMENT BY THE MANAGEMENT TEAM

WOLSELEY PRIVATE EQUITY DOES NOT PURSUE START UP OR EARLY STAGE SITUATIONS.